

## EXCEL ~ MANAGERS PERFORMANCE PROGRAM

Kerr Hill's **EXCEL – MANAGERIAL PERFORMANCE PROGRAM** is in a class of its own due to:

**ROI accountability and follow-up built into every program...really!** This includes pre-work, mid-stream check-ins with key stakeholders, and post-course follow-ups down the road for all standard and custom programs.

Seasoned, credible facilitators with real life experience as professionals and managers facilitators, as opposed to mere trainers or facilitators

A 9.8 facilitator effectiveness rating and a 9.5 program effectiveness rating (on a scale of 10) over 22 years

Comprehensive needs analysis of organizational and individual needs accompanies all programs, ensuring customized, tailored learning instead of cookie-cutter programs

Meaningful and practical content which is easy-to-learn and put into action immediately

See program process and flow: [http://www.kerrhill.com/media/mpp\\_overview/](http://www.kerrhill.com/media/mpp_overview/)

### PROGRAM OVERVIEW:

- **Focus:** Managerial skills development, facilitating transition to leadership
- **Designed For:** Mid-level Managers, Directors, and Project Managers
- **Format:** Action-planning focused, group interactive, and management skills development
- **Highlights:** Comprehensive 360-degree feedback report, two behavioral profiles, three easy-to- implement business management tools, two personal and two professional development goals, case study assignment, and post program follow-up including program "Summary Reports" for participant and their Manager.
- **Timeline:** A three day workshop split into an initial 2.5 day program with a half-day follow-up session 45 days after the initial program.
- **Location:** Off-site locations
- **Take-aways:** Two personal and business development goals, three separate action plans derived from 360-degree feedback report, team meeting management skills, understanding the "**The Six Functions of Management**," business productivity improvement skills, and interpersonal development skills.

### ADDITIONAL PROGRAM INFORMATION:

- Comprehensive 360-degree feedback report with professional assessment
- Identification of perceived strengths and areas for improvement
- Interaction with peers from other organizations
- Managing workplace issues
- Kerr Hill's acclaimed IGOA™ team-based problem-solving process
- The "**Six Functions of Management**" methodologies

- Business and personal goal setting and tracking
- Understanding Kerr Hill's "*Managing Team Meetings*" System
- Three implementable action plans
- Establishing and maintaining accountability and results measurement
- DISC and FIRO-B behavioral profiles
- Expanded communication skills enhancement
- One-on-one performance assessment between participant and their Manager

View [Workshop Schedule](#).

**PROGRAM REGISTRATION LEAD-TIME:** 4-5 weeks

**METHODOLOGY:** This interactive 2.5 day learning session includes a variety of exercises and mediums designed to enhance and support lasting behavioral change. These include and are not limited to: 360 feedback review, video presentation critique, case study analysis and results presentation, group based action planning, group debriefs and group discussion.

**PROGRAM LENGTH:** 2.5 Days plus half day follow up

**COURSE SIZE:** A minimum class size of 6, to a maximum of 12

**PROGRAM LOCATION:** Onsite at client location or at an offsite meeting facility.

**PROGRAM FEE OR ADDITIONAL COURSE INFORMATION:** Please [contact us](#) for more program information or group session rates.

To register for this program, and improve your company's ROI, [click here](#).

**WEBSITE OVERVIEW:** [click here](#).

